1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study¹)	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of cour	se		Quantitative Research Methods					
2.2 Course convenor			Prof. Gabriela Chefneux					
2.3 Seminar/ laboratory/ project		Pro	Prof. Gabriela Chefneux					
convenor								
2.4 Study year	1 st	2.5 Semester	1 st	2.6 Evaluation type		2.7 Course	Content ³⁾	PC
		1st		Exam		status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

		· · · · · · · · · · · · · · · · · · ·			
3.1 Number of hours per week	3	out of which: 3.2 lecture	2	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	42	out of which: 3.5 lecture	28	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes				64	
Additional documentation in libraries, specialized electronic platforms, and field research				42	
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays				62	
Tutorial					2
Examinations				2	
Other activities				2	
					•

3.7 Total number of hours of student activity	
3.8 Total number per semester	210
3.9 Number of credits ⁵⁾	7

4. Prerequisites (if applicable)

4.1 curriculum-related	BA project defended
4.2 competences-related	Study skills in English; reading specialised texts; formulating research
	questions/hypotheses/answers, oral presentation of a topic, problem solving

5. Conditions (if applicable)

5.1 for course development	Room with video projector and Internet access
5.2 for seminar/ laboratory/	Video projector, Internet access
project development	

6. Specific competences and learning outcomes

PC1. Professional competencies

Learning outcomes: Knowledge

L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Abilities

Professional competences

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate perform the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	To explain the fundamental concepts in quantitative research methods in humanities
7.2 Specific objectives	To present and illustrate quantitative research methods and instruments to
	collect, process, interpret and present the data collected; to write a research
	project

Transversal competences

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
Introduction to research: definition, features,	Lecture, group discussion	4	
stages	Lecture, group discussion		
Research methods: surveys, experiments field	Lecture, group discussion	4	
research	Lecture, group discussion		
Research instruments : questionnaires,	Lecture, group discussion	6	
interviews, observation	Lecture, group discussion		
Sampling	Lecture, group discussion	2	
Processing, analysing, interpreting and presenting	Lecture, group discussion,	4	
the data collected	tasks		
Other research methods : action research, content	Lecture, presentations	4	
analysis, evaluation, historical research	delivered by the students		
Ethical issues in research	Lecture, presentations	4	
	delivered by the students		

Bibliography

Obligatory bibliography

Baker, T. (1998) *Doing Social Research*, New York: McGraw-Hill (Chapters 1-5)

Cohen L., Manion, L. and Morrison, K. (2018) *Research Methods in Education*. London and New York: Routledge (Units 1-4)

Brown, J.D. (2014). Mixed Methods Research for TESOL. Edinburgh: Edinburgh University Press (Sections 1-2)

Optional bibliography

McNamee, M and D. Bridges (eds). 2002. The Ethics of Educational Research. Hoboken: Wiley and Sons McKenzie, G, Powell, J, Usher (eds.) (2007) *Understanding Social Research*. New York: Palmer Press Newman, L. (2006) *Social Research Methods – Qualitative and Quantitative Approaches*. Boston: Pearson

8.2 Seminar/ laboratory/ project	Teaching-learning methods	Number of hours	Remarks
Introduction to research: definition, types, stages	Exercises	2	
Research methods, research instruments, measurement	Exercises, text analysis	2	
Questionnaires: design , piloting, administration	Exercises, analysis	2	
Experiments – types, sampling, validity	Exercises, analysis	2	
Data – collection, processing, analysis , interpretation	Exercsises, analysis	2	
Content analysis – topic, units of analysis, categories	Exercsises, analysis	2	
Ethical issues	Exercsises, analysis	2	

Bibliography

Obligatory bibliography

Brown, J.D. (2014). Mixed Methods Research for TESOL. Edinburgh: Edinburgh University Press (section 3)

Bell, J. (1990) Doing Your Research Project. London: Open University Press

Cohen L., Manion, L. and Morrison, K. (2018) *Research Methods in Education*. London and New York: Routledge (Units 10, 14, 17, 18, 24-26)

Optional bibliography

Chefneux, G. *Metode de cercetare în stiintele umaniste [Research Methods in Humanities]*, Curs ID Oppenheim, A.N. (2000) *Questionnaire Design, Interviewing and Attitude Measurement.* London, New York: Bloomsbury Academic

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

The graduate can write a research proposal and complete a research project observing the research stages and the ethical principles

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
			of the final grade
10.4 Course	Conceptual accuracy	Project	65%
	Accurate metalanguage		
10.5 Seminar/ laboratory/ project	Accurate use of research concepts and metalanguage	On-going evaluation	35%

10.6 Minimal performance standard

• Writing a research project observing the research stages and ethical principles

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Associate Professor Adrian LĂCĂTUȘ.	Prof. Răzvan SĂFTOIU,
Dean	Head of Department
Prof. Gabriela CHEFNEUX	Prof. Gabriela CHEFNEUX
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- 2) Study level choose from among: Bachelor / Master / Doctorat;
- 3) Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: **CPC** (compulsory course)/ **EC** (elective course)/ **NCPC** (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course			Qualitative Research Methods					
2.2 Course convenor			Ass	Assoc. prof. dr. Gabriela Cusen				
2.3 Seminar/ laboratory/ project		Ass	Assoc. prof. dr. Gabriela Cusen					
convenor								
2.4 Study year	1	2.5 Semester	I	2.6 Evaluation type	Ε	2.7 Course	Content ³⁾	PC
					1	status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

3.1 Number of hours per week	3	out of which: 3.2 lecture	2	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	42	out of which: 3.5 lecture	28	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					100
Additional documentation in libraries, specialized electronic platforms, and field research					32
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					36
Tutorial					2
Examinations					2
Other activities				2	

3.7 Total number of hours of student activity	168
3.8 Total number per semester	210
3.9 Number of credits ⁵⁾	7

4. Prerequisites (if applicable)

4.1 curriculum-related	• N.a.
4.2 competences-related	• N.a.

5.1 for course development	Audio-video equipment and internet connection
5.2 for seminar/ laboratory/	Audio-video equipment and internet connection
project development	

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.

L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.

L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.

L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	development, consolidation and use of qualitative research skills relevant for
	intercultural communication
7.2 Specific objectives	knowledge of the theoretical and practical framework for the collection and
	analysis of social science data
	ability to code and analyse qualitative data
	critical analysis of research reports present in the literature
	development of scientific resaerch managerial skills
	teamwork abilities

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
1. Introductory session: Introduction to the domain,	Interactive lecture	2	
requirements, diagnostic test			
2. Research in social sciences (1)			
3. Research in social sciences (2)	Interactive lecture	2	
4. Qualitative research methods	Interactive lecture	2	
5. Interpretive approaches	Interactive lecture	2	
6. Research methods and topics	Interactive lecture	2	
7. Observation – a qualitative research method	Interactive lecture	2	
8. The diary – a qualitative research instrument	Interactive lecture	2	
9. Experimental studies	Interactive lecture	2	

10. Questionnaires and interviews in qualitative	Interactive lecture	2	
research (1)			
11 Questionnaires and interviews in qualitative	Interactive lecture	2	
research (2)			
12. Case studies	Interactive lecture	2	
13. Qualitative data analysis	Interactive lecture	2	
14. Research ethics	Interactive lecture	2	

Bibliography

Silverman, D. (2000) Doing qualitative research – A practical handbook, SAGE Publications

Strauss, A. and Corbin, J. (1990) Basics of qualitative research. Grounded theory: procedures and techniques - Introduction, Sage Publications

Cusen, G. Note de curs format electronic

8.2 Seminar/ laboratory/ project	Teaching-learning	Number of hours	Remarks
	methods		
1. An introduction to qualitative research	Pair and group work	2	
2. Research stages – research questions	Pair and group work	2	
3. Observation studies	Pair and group work	2	
4. Grounded theory – empirical research	Pair and group work	2	
5. Investigating opinions and perceptions	Pair and group work	2	
6. Concept statement	Pair and group work	2	
7. Teamwork research project	Pair and group work	2	

Bibliography

Poso, T., et al., (2008) Focus groups and the study of violence. Qualitative Research

Ahlers, J., (2009) Editorial: Reflecting on language and culture fieldwork. Early 21st century. *ScienceDirect, Language and Communication.*

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

Qualitative research skills are requirements on the work market and the area of education is one of the fields which involves research into textbook evaluation, teaching/learning strategies, etc.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage of the final grade
10.4 Course	Continuous assessment	participation in discussion on the quality of qualitative data and their analysis, correct English, methodological approach	10%
	Summative assessment	Written exam (40%) Research report (40%)	80%
10.5 Seminar/ laboratory/ project	Continuous assessment	Active participation and homework	10%

10.6 Minimal performance standard

research report

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Assoc. Prof. Adrian LĂCĂTUŞ,	Prof. Răzvan SĂFTOIU,
Dean	Head of Department
Assoc. Prof. Gabriela CUSEN,	Assoc. Prof. Gabriela CUSEN,
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- ²⁾ Study level choose from among: Bachelor / Master / Doctorat;
- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: CPC (compulsory course)/ EC (elective course)/ NCPC (non-compulsory course);
- ⁵⁾ One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course		Nev	New Trends in Sociolinguistic Analysis					
2.2 Course convenor		con	conf. dr. Gabriela Cusen					
2.3 Seminar/ laboratory/ project		con	conf. dr. Gabriela Cusen					
convenor								
2.4 Study year	1	2.5 Semester	1	2.6 Evaluation type	E1	2.7 Course	Content ³⁾	SC
						status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

3.1 Number of hours per week	3	out of which: 3.2 lecture	2	3.3 seminar/ laboratory/ project	1	
3.4 Total number of hours in	42	out of which: 3.5 lecture	28	3.6 seminar/ laboratory/ project	14	
the curriculum						
Time allocation					hours	
Study of textbooks, course support, bibliography and notes					100	
Additional documentation in libraries, specialized electronic platforms, and field research					18	
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					20	
Tutorial					2	
Examinations					2	
Other activities					2	

3.7 Total number of hours of student activity	138
3.8 Total number per semester	180
3.9 Number of credits ⁵⁾	6

4. Prerequisites (if applicable)

4.1 curriculum-related	Advanced theoretical knowledge in the field of linguistics and related fields,
	necessary for processing new information in sociolinguistics
4.2 competences-related	Knowledge of sociolinguistic concepts

5.1 for course development	Audio-video equipment and internet connection
5.2 for seminar/ laboratory/	Audio-video equipment and internet connection
project development	

6. Specific competences and learning outcomes

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.

L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.

L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.

L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	To define concepts, identify and exmplify the sociolinguisic terminology, to
	possess the methods of analysis specific for humanistic studies.
7.2 Specific objectives	To draft specfic and multidisciplinary projects in the field of sociolinguistic,
	using modern methods and principles.

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
1. William Labov and sociolinguistics (1)	Interactive lecture	2	
2. William Labov and sociolinguistics (2)	Interactive lecture	2	
3. Linguistics and sociolinguistics (1)	Interactive lecture	2	
4. Linguistics and sociolinguistics (2)	Interactive lecture	2	
5. English as a lingua franca (1)	Interactive lecture	2	
6. English as a lingua franca (2)	Interactive lecture	2	
7. Global Englishes (1)	Interactive lecture	2	
8. Global Englishes (2)	Interactive lecture	2	
9. Commodification of language and identity	Interactive lecture	2	
(1)			
10. Commodification of language and identity	Interactive lecture	2	
(2)			
11. Linguistics policies and planning (1)	Interactive lecture	2	
12. Linguistics policies and planning (2)	Interactive lecture	2	

13. Political correctness: Language and culture(1)	Interactive lecture	2	
14. Political correctness: Language and culture(2)	Interactive lecture	2	

Bibliography

Holmes, J. (2008) An Introduction to Sociolinguistics. London: Pearson Education

McCrum, R. (2010) Globish: How the English Language Became the World's Language. London: Penguin Books

Wardaugh, R. (2006). An Introduction to Sociolinguistics. 5th edition. London: Blackwell

8.2 Seminar/ laboratory/ project		Teaching-learning methods	Number of hours	Remarks
1.	William Labov: the sociolinguist	Pair and team-work	2	
2.	Language sciences: the future	Pair and team-work	2	
3.	Linguistic discrimination	Pair and team-work	2	
4.	World Englishes: various approaches	Pair and team-work	2	
5.	Language in the new capitalism	Pair and team-work	2	
	(Fairclough, 2002)			
6.	Language: an issue, a right, or a resource	Pair and team-work	2	
7.	Discourse and manipulation	Pair and team-work	2	

Bibliography

Fairclough, N. (2002) Language in new capitalism. Discourse and Society, vol. 13 (2), pp. 163-166 van Dijk, T.A. (2006) Discourse and manipulation. Discourse and Society, vol 17 (3), pp. 359-383

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

The content of the course and the seminar provides the necessary knowledge for further studies in the field (doctorate) or for employment in areas such as: education, public relations, human resources, etc.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage	
			of the final grade	
10.4 Course	Continuous assessment	participation in discussion on	10%	
		the quality of qualitative data		
		and their analysis, correct		
		English, methodological		
		approach		
	Summative assessment	Written exam (40%)	80%	
		Research report (40%)		
10.5 Seminar/ laboratory/	Continuous assessment	Active participation and	10%	
project		homework		
10.6 Minimal performance standard				

• Conduct of research and writing of research report

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Assoc. Prof. Adrian LĂCĂTUȘ,	Prof. Răzvan SĂFTOIU,
Dean	Head of Department
Assoc. Prof. Gabriela CUSEN,	Assoc. Prof. Gabriela CUSEN,
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- ²⁾ Study level choose from among: Bachelor / Master / Doctorat;
- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: CPC (compulsory course)/ EC (elective course)/ NCPC (non-compulsory course);
- ⁵⁾ One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course		Translation and Communication						
2.2 Course convenor			Pro	Prof. Dr. Mona Arhire				
2.3 Seminar/ laboratory/ project		Pro	Prof. Dr. Mona Arhire					
convenor								
2.4 Study year	1	2.5 Semester	I	2.6 Evaluation type	Е	2.7 Course	Content ³⁾	SC
						status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

		· · · · · · · · · · · · · · · · · · ·			
3.1 Number of hours per week	3	out of which: 3.2 lecture	2	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	42	out of which: 3.5 lecture	28	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					46
Additional documentation in libraries, specialized electronic platforms, and field research					46
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					46
Tutorial					2
Examinations					2
Other activities				2	
· ·					•

3.7 Total number of hours of student activity	
3.8 Total number per semester	180
3.9 Number of credits ⁵⁾	6

4. Prerequisites (if applicable)

4.1 curriculum-related	•
4.2 competences-related	Knowledge of the English language to the extent that students can understand
	master's degree courses and reading reference literature in English

5.1 for course development	Video projector, computer
5.2 for seminar/ laboratory/	•
project development	

6. Specific competences and learning outcomes

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

- L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.
- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	Providing the theoretical basis in the field of translation as a phenomenon of
	intercultural communication; presenting translation strategies and norms;
	exposing modern research methods specific to translation studies
7.2 Specific objectives	mastering communication techniques through translation and research
	methods in the field of translation
	acquiring communication and translation skills in different fields
	developing superior intercultural communication skills through translation
	the ability to use the knowledge and skills acquired for research purposes,
	but also in various professional environments

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
Introduction: translation as a phenomenon of	Video projector, interactive	2	
intercultural communication;	lecture		
The role of the translator in intercultural		2	
communication;			
Bilingual competence; other specific competences		2	
and knowledge;			
Methods of acquiring intercultural knowledge;		4	
strategies of cultural transfer through translation;			
Areas of occurrence of literary language:		4	

translation problems;		
Translation and expressiveness;	4	
Translation studies as an interdisciplinary field	6	
Research methods in the field of translation	4	
studies		

Bibliography

- Gambier Y. & van Doorslaer, L., 2016, Disciplinary dialogues with translation studies: The background chapter. In Gambier Y. & van Doorslaer, L., Border Crossings. Translation Studies and other disciplines, Amsterdam and Philadelphia: John Benjamins, pp. 1-22.
- Hatim, B. & Munday, J., 2006, Translation. An Advanced Resource Book, London & New York: Routledge (as general referece).
- House, J., 2016, Translation as Communication across Languages and Cultures, London & New York: Routledge, pp. 1-12; 32-38.
- House, J. & Leonhoff, J., 2016, Communication studies and translation studies: A special relationship. In Gambier Y. & van Doorslaer, L., Border Crossings. Translation Studies and other disciplines, Amsterdam and Philadelphia: John Benjamins, pp. 97-116.
- Mellinger C.D. & Hanson T.A., 2017, Quantitative Research Methods in Translation and Interpreting Studies. London & New York: Routledge, chapters 1-3.
- Nelson, B. & Maher B. (Eds.), 2013, Perspectives on Literature and Translation. Creation, Circulation, Reception, London & New York: Routledge.

Nida, E., 2004, Traducerea sensurilor, Iași: Institutul European (Translating Meaning, 1982).

Şerban, M., 2014, Translation as Intercultural Communication, Galați: Editura Europlus, pp. 48-81.

8.2 Seminar/ laboratory/ project	Teaching-learning	Number of hours	Remarks
	methods		
Bidirectional translation of literary and humanities	- Discussing translations	6	
texts;	done as homework		
Translation studies as an interdisciplinary field	- Discussions based on	4	
	texts on the topic of		
	translation studies as an		
	interdisciplinary subject		
Research methods in translation studies	- Applying research	4	
	methods in the field of		
	translation studies		

Bibliography

Duff, A. 1996, Translation, London: OUP.

Gambier Y. & van Doorslaer, L., 2016, Border Crossings. Translation Studies and other disciplines, Amsterdam and Philadelphia: John Benjamins.

Hatim, B., 2001, Teaching and Researching Translation, UK: Longman.

Mellinger C.D. & Hanson T.A., 2017, Quantitative Research Methods in Translation and Interpreting Studies. London & New York: Routledge.

Venuti, L., ed., 2001, 2002, The Translation Studies Reader, London & New York: Routledge.

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

After completing this course, students will have acquired the communication skills necessary for integration into the labor market, in any field that involves intercultural communication through translation into and from English.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage		
			of the final grade		
10.4 Course	Assessment of knowledge	Oral exam	50%		
	related to the course content				
10.5 Seminar/ laboratory/	Assessment of translation	Continuous assessment during	50%		
project	skills for intercultural	the seminars			
	communication				
10.6 Minimal performance standard					
Carrying out a specific work task within a team.					

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/092025.

Assoc. Prof. Dr. Adrian LĂCĂTUȘ,	Prof. Dr. Răzvan SĂFTOIU,		
Dean	Head of Department		
Prof. Dr. Mona ARHIRE,	Prof. Dr. Mona ARHIRE,		
Course holder	Holder of seminar/ laboratory/ project		

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- 2) Study level choose from among: Bachelor / Master / Doctorat;
- ³⁾ Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: **CPC** (compulsory course)/ **EC** (elective course)/ **NCPC** (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study¹)	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course		The Construction of Meaning in Talk-in-Interaction						
2.2 Course convenor		Lec	Lect. dr. Cristina Dimulescu					
2.3 Seminar/ laboratory/ project		Lec	Lect. dr. Cristina Dimulescu					
convenor								
2.4 Study year	1	2.5 Semester	1	2.6 Evaluation type	С	2.7 Course	Content ³⁾	SC
						status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

3.1 Number of hours per week	2	out of which: 3.2 lecture	1	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	28	out of which: 3.5 lecture	14	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					40
Additional documentation in libraries, specialized electronic platforms, and field research					30
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					22
Tutorial					3
Examinations					3
Other activities					3

3.7 Total number of hours of student activity		
3.8 Total number per semester	120	
3.9 Number of credits ⁵⁾	4	

4. Prerequisites (if applicable)

4.1 curriculum-related	Basic knowledge of Pragmatics and Discourse Analysis
4.2 competences-related	Very good command of English
	Study skills in English

5.1 for course development	multimedia teaching space
5.2 for seminar/ laboratory/	multimedia teaching space
project development	

6. Specific competences and learning outcomes

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

- L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.
- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	 Usage of metalanguage and theories connected to the study of cross-cultural fields Acquisition, strengthening and implementation of pragmatic approaches to the study of English
7.2 Specific objectives	 Development of students' ability to process and analyse language-related information in the field of meaning creation in talk-in-interaction Acquisition of new theoretical /methodological perspectives in pragmatics Acquisition of a conceptual and methodological framework with a view to the analysis of processes involved in communication in English Acknowledgment and implementation of logical criteria in the research of linguistic phenomena Text analysis from a pragmatic perspective Communication in English according to pragmatic criteria Pragmatic analysis in the identification of cultural differences in communication

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
A pragmatic analysis of the means of meaning	Lecture-type	2	n.a.
construction in talk-in-interaction (Speech Acts,			
Cooperative Principle, Implicature/inference,			
Relevance)			

Conversation analysis	Lecture-type	2	n.a.
-discourse analysis vs. Conversation analysis, basic			
notions of conversation analysis			
Methodological aspects of CA; data collection and	Lecture-type	2	n.a.
transcription conventions			
Casual conversation and main approaches to talk-	Lecture-type	2	n.a.
in-interaction			
Communication and identity	Lecture-type	2	n.a.
Communication inside and outside the social group	Lecture-type	2	n.a.
Intercultural and cross-gender communication.	Lecture-type	2	n.a.
Gender and language. Interlocutors and			
conversational strategies.			

Bibliography

- *** (2009) *Concise Encyclopedia of Pragmatics*. Ed. Jakob L. Mey. Amsterdam; Boston; Heidelberg: Elsevier.
- *** (2006) *The Handbook of Pragmatics*. Ed. Laurence R. Horn and Gregory Ward. Malden Oxford Carlton: Blackwell Publishing Ltd.
- Austin, J.L. (1962) How to do things with words. Oxford: Oxford University Press.
- Dimulescu, C. (2014) *A Theoretical and Practical Approach to Gendered Talk-in-Interaction*. Cluj-Napoca: Casa Cărții de Știință.
- Eggins, S.& Slade, D. (1997) *Analysing Casual C*onversation. London and Washington: Cassel.
- Grice, H. P. (1975) "Logic and conversation." In: Peter Cole, Jerry L. Morgan, Syntax and semantics, 3: Speech acts. pp. 41-58.
- Sacks, H., Schegloff, E.A. & Jefferson, G. (1974) "A simplest systematics for the organization of turn-taking for conversation." In: Mark Aronoff, Language 50:4. pp. 696-735.
- Tannen, D. (2001) You Just Don't Understand. New York: Quill.
- Tannen, D. (1994) Gender and Discourse. New York, Oxford: Oxford University Press.
- Tannen, D. (2003) *HE SAID/SHE SAID: Women, Men and Language.* The Modern Scholar. Recorded Books, LLC. www.modernscholar.com
- Thomas, J. (1995) *Meaning in Interaction: An Introduction to Pragmatics*. London New York: Longman.
- Yule, G. (1996) Pragmatics. Oxford: OUP.

8.2 Seminar/ laboratory/ project	Teaching-learning	Number of hours	Remarks
	methods		
Introductory seminar	Reading and group	2	n.a.
	discussion.		
Metode de culegere a datelor. Convenții de	Reading and group	2	n.a.
transcriere.	discussion.		
Analiza Conversa iei. Structura conversației.	Reading and group	2	n.a.
	discussion.		
Sociolingvistica conversa ională.	Reading and group	2	n.a.
	discussion.		
Analiza datelor culese: limba vorbită (1)	Reading and group	2	n.a.
	discussion.		
Analiza datelor culese: limba vorbită (2)	Reading and group	2	n.a.
	discussion.		
Analiza datelor culese: limba vorbită (3)	Reading and group	2	n.a.
	discussion.		

Bibliography

Dascălu Jinga, L. (2002) Corpus de română vorbită (CORV). Eșantioane. București: Oscar Print.

Dimulescu, C. (2014) *A Theoretical and Practical Approach to Gendered Talk-in-Interaction*. Cluj-Napoca: Casa Cărții de Ştiință.

Eggins, S.& Slade, D. (1997) Analysing Casual Conversation. London and Washington: Cassel.

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

This course contributes towards enhancing the students' ability to communicate effectively and to research a variety of phenomena related to the construction of meaning in talk-in-interaction.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
			of the final grade
10.4 Course	Acquisition of theoretical	Exam	60%
	background and practical		
	analysis on a given		
	assignment.		
10.5 Seminar/ laboratory/	Taking an active part in	Text analysis	40%
project	discussions during the		
	seminar.		
project			

10.6 Minimal performance standard

• a minimum of 50% of the final evaluation requirements and a minimum of 50% of the seminar requirements.

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Conf. dr. Adrian LĂCĂTUȘ Dean	Prof. univ. dr. habil. Răzvan SĂFTOIU Head of Department
Dean	nead of Department
Lect. Dr. Cristina DIMULESCU	Lect. Dr. Cristina DIMULESCU
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- 2) Study level choose from among: Bachelor / Master / Doctorat;
- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: CPC (compulsory course)/ EC (elective course)/ NCPC (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course			Intercultural written communication in professional settings					
2.2 Course convenor			Pro	Prof. Marinela Burada				
2.3 Seminar/ laboratory/ project		Pro	Prof. Marinela Burada					
convenor								
2.4 Study year		2.5 Semester		2.6 Evaluation type	Ε	2.7 Course	Content ³⁾	AC
I		II				status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

3.1 Number of hours per week	3	out of which: 3.2 lecture	2	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	42	out of which: 3.5 lecture	28	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					40
Additional documentation in libraries, specialized electronic platforms, and field research					58
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					70
Tutorial					2
Examinations					2
Other activities					2

3.7 Total number of hours of student activity		
3.8 Total number per semester	210	
3.9 Number of credits ⁵⁾	7	

4. Prerequisites (if applicable)

4.1 curriculum-related	A very good command of English
4.2 competences-related	Computer literacy
	Data mining skills

5.1 for course development	multimedia teaching space, internet connection
5.2 for seminar/ laboratory/	multimedia teaching space, internet connection
project development	

6. Specific competences and learning outcomes

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

- L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.
- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	To foster advanced knowledge of research and interdiscipliary approaches to
	theoretical and practical lexicography.
7.2 Specific objectives	Developing the students' ability to collect and analyse data via different methods.
	Creating a framework that would allow for a principled approach to the description, production and evaluation of dictionaries.

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
Writing, between competence and performance.			
Writing as process and product. Discursive		4	
functions, textual functions.			
Writing as a cultural phenomena.		2	
Academic discourse from the perspective of		4	
contrastive rhetoric.	Multimedia &	4	Interactive methods
Ethics in research. Local and international	lecturing		interactive methods
academic research principles and practices in		4	
writing and co-writing.			
The architecture of the written text: types of		2	
macrostructure.		2	
The microstructure of the written text:		2	

metalanguage.		
The author and their text: the author's position	r	
and perspective.	2	
Intertextuality: types of quotations, functions of	2	
quotations; quotation and plagiarism.	Z	
Academic genres (1): abstract; (2) definition.	2	
Academic genres (3): argumentative discourse.	2	
Academic genres (4): reviewing specialized	2	
lierature.	2	

Selective bibliography

Barton, D. (1994) Literacy. An Introduction to the Ecology of Written Language. Blackwell.

Candlin, Christopher N. & Hyland, Ken (1999) Writing: Texts, Processes and Practices. London and New York: Longman. Connor, Ulla, Nagelhout, Ed & V. Rozycki, William (2008) Contrastive rhetoric:reaching to intercultural rhetoric. John Benjamins Publishing Company.

Hughes, Michael A. & Hayhoe, George F. (2008) A Research Primer for Technical Communication. Methods, Exemplars, and Analyses. New York:Lawrence Earlbaum Associates.

Hyland, Ken (2005) Metadiscourse: exploring interaction in writing. London: Continuum International Publishing Group. idem (2004) Disciplinary discourses:social interactions in academic writing. University of Michigan Press.

Hofstede Gert Jan (2005) Cultures and Organizations: Software of the Mind. McGraw-Hill Professional.

Missimer, Connie (2005) Good Arguments. An Introduction to Critical Thinking. Pearson Prentice Hall.

Pecorari, Diane (2008) Academic Writing and Plagiarism. A Linguistic Analysis. London: Continuum International Publishing Group.

Swales, John (2004) Research genres: explorations and applications. CUP.

*** Practical guide to ethics in scientific research (2015) http://datecdi.ro/sites/default/files//uploads/1.%20ghid%20privind%20etica%20%C3%AEn%20cercetarea%20%C8%99tiin%C8%9 Bific%C4%83%20.pdf

8.2 Seminar/ laboratory/ project		Number of hours	Remarks
The abstract		4	
The Review		2	
Argumentation	Project-based	4	
Expository texts – the report, comparison and	learning	4	
contrast, dimple and extended definitions			

Selective bibliography

Ädel, A. (2006) Metadiscourse in L1 and L2 English. Amsterdam/Philadelphia: John Benjamins Publishing Company. Browne, N. M., and Keeley, S. M. (2010) Asking the Right Questions. A Guide to Critical Thinking. (8th ed.). USA: Pearson Prentice Hall.

Coffin, C., Curry M. J., Goodman, S., Hewings, A., Lillis T., and Swann, J. (2003) Teaching academic writing. New York: Routledge.

Govier, T. (2010) A Practical Study of Argument (7th edition). USA: Wadsworth Cengage Learning.

Hurley, P. J. (2000) A Concise Introduction to Logic. (7th edition) Wadsworth Publishing.

Hyland, Ken (2010) "Metadiscourse: Mapping Interactions in Academic Writing". In Nordic Journal of English Studies, 9(2).. 125-143.

Johnson, R. H. and Blair, J. (2006) A. Logical Self-Defense. New York: International Debate Education Association. Strongman, L. (2013) Academic Writing. Newcastle: Cambridge Scholars Publishing.

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

Students will be able to communicate effectively in international professional settings.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
			of the final grade
10.4 Course	Level of acquisition and		
	understanding of theoretical		
	concepts		
		Project writing	1000%
10.5 Seminar/ laboratory/	Ability to implement the		
project	above in a written text		

10.6 Minimal performance standard

• The ability to write a scientific text in keeping with the academic norms of the discipline; familiarity with the basic concepts associated with the discipline..

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025

Assoc. Prof. Adrian LĂCĂTUȘ Dean	Prof. Răzvan SĂFTOIU Head of Department
Prof. Marinela BURADA	Prof. Marinela BURADA
Course convenor	Holder of seminar

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- 2) Study level choose from among: Bachelor / Master / Doctorat;
- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- 4) Course status (attendance type) select one of the following options: CPC (compulsory course)/ EC (elective course)/ NCPC (non-compulsory course);
- ⁵⁾ One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brasov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course			Cultural Features of Verbal and Non-verbal Communication					
2.2 Course convenor		Prof. Elena Buja						
2.3 Seminar/ laboratory/ project		Pro	Prof. Elena Buja					
convenor								
2.4 Study year	1	2.5 Semester	2	2.6 Evaluation type	Ε	2.7 Course	Content ³⁾	CC
						status	Attendance type ⁴⁾	EC

3. Total estimated time (hours of teaching activities per semester)

		- -			1
3.1 Number of hours per week	3	out of which: 3.2 lecture	2	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	42	out of which: 3.5 lecture	28	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					70
Additional documentation in libraries, specialized electronic platforms, and field research					70
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					28
Tutorial					2
Examinations					2
Other activities					2

3.7 Total number of hours of student activity	168
3.8 Total number per semester	210
3.9 Number of credits ⁵⁾	7

4. Prerequisites (if applicable)

4.1 curriculum-related	None
4.2 competences-related	Basic knowledge related to culture and communication

<u> </u>	
5.1 for course development	None
5.2 for seminar/ laboratory/	Classroom provided with internet connection and projector
project development	

6. Specific competences and learning outcomes

PC1. Professional competencies

Learning outcomes: Knowledge

L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.

Learning outcomes: Abilities

L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

CT2. Career management and development

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	The course material offers students basic information necessary to
	understand intercultural communication. At the same time, it presents the
	key elements that appear in face-to-face communication (both verbal and
	non-verbal), as well as aspects pertaining to cultural differences between
	interlocutors belonging to different cultures.

Professional competences

Transversal competences

Developing new communication strategies in intercultural contexts and encouraging the examination of pre-existent ideas related to cultures and stereotypes, as well as adopting tolerance for members of other cultures. Encouraging the identification of values and symbols of lesser-known cultures. Avoiding the use of symbols which may cause misunderstandings or may offend members of those cultures. Making students aware of the existence of certain social rules that differentiates between men's and women's nonverbal behaviour. Developing the students' capacity to identify and understand cultural differences in non-verbal communication and to adopt an objective/impartial

attitude towards other cultures.

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
Professional communication in intercultural	Lecture and interactive	2	
contexts	methods		
Defining cultures and its dimensions; Hofstede's	Lecture and interactive	2	
cultural dimensions	methods		
Intercultural encounters; culture shock (causes and	Lecture and interactive	2	
symptoms)	methods		
Non-verbal communication: introduction	Lecture and interactive	2	
	methods		
Body language (kinesics)	Lecture, interactive	2	
	methods; watching short		
	videos on YouTube		
Touching behaviour (haptics)	Lecture, interactive	2	
	methods; watching short		
	videos on YouTube		
Chronemics (use of time)	Lecture, interactive	2	
	methods; watching short		
	videos on YouTube		
Proxemics (use of space)	Lecture and interactive	2	
	methods		
Silence in different cultures	Lecture	2	
Use of artefacts	Lecture and interactive	2	
	methods; artefact		
	exhibition		
Paralanguage	Lecture, interactive	2	
	methods; watching short		
	videos on YouTube		
Culture and linguistic diversity	Lecture, interactive	2	
	methods; watching short		
	videos on YouTube		
Types of intercultural misunderstandings	Lecture, interactive	2	
	methods; watching short		
	videos on YouTube		

An intercultural approach to men-women	Lecture and interactive	2	
misunderstandings	methods		

Bibliography

Banks, S.P., Ge, G. and Barker, J, (1991), Intercultural Encounters and Miscommunication, in Couplan, N, Giles, H,

Bowman, J. (2020). Nonverbal Communication. An Applied Approach. Sage Publications.

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Kunkhe, E. (2007) Body Language for Dummies, John Wiley & Sons, Ltd., West Sussex

Matsumoto, D. (ed.) (2010). APA Handbook of Intercultural Communication. Walter de Gruyter et Co.

Matsumoto, D., M. G. Frank & H. Hwang. (2012). Nonverbal communication. Science & Applications.

Milhouse, V.H, Asante, M.K & Nwosu, P.O (eds) (2001), *Transcultural Realities: Interdisciplinary Perspectives on Cross-Cultural Relations*, Sage Publications, London

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Scollon R. & Scollon, W.S. (1995), *Intercultural Communication. A Discourse Approach*. Oxford UK & Cambridge USA, Blackwell

Trompenaars, F. (1993), *Riding the Waves of Culture. Understanding Cultural Diversity in Business.* Nicholas Brealey Publishing, London

Yoshimura, S. M. (2016), Nonverbal Communication Research. Readings and Applications. Cognella, Inc.

	<u> </u>		
8.2 Seminar/ laboratory/ project	Teaching-learning	Number of hours	Remarks
	methods		
Culture quiz	Questionnaire	2	
Desmond Morris - The Human Animal	Problem-based learning	2	
(documentary)			
Article by Nawal El-Saadawi: "Love and Sex in the	Discussing the article;	2	
Life of the Arab" (the image of women in the	personal contribution		
Muslim culture)	based on other sources,		
	too.		
The White Massai - Intercultural marriages	Movie watching and	2	
	discussions based on the		
	topic of intercultural /		
	interracial marriages		
Miniprojecte – students can choose any topic	Presentations &	4	
related to non-verbal behaviour	interactive methods		
Analysis of some literary fragments from a non-	Problem-based learning	2	
verbal perspective			
	•	•	

Bibliografie

El Sadaawi, Awal, *Love and Sex in the Life of the Arab* in Brunk, T. S. Diamond, P. Pekins, K. Smith (eds). Literacies. Reading, Writing, Interpretation, (1997), W.W. Norton & Co: New York, pp. 461 - 486

Kohls, Robert L. 2001. Learning to Think Korean. Nicholas Brealey, Boston.

Kunkhe, E. (2007) Body Language for Dummies, John Wiley & Sons, Ltd., West Sussex

Morris, Desmond. *The Human Animal* (BBC documentary); https://www.youtube.com/watch?v=nsU4WRVpS-k&t=375s)

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

Students will acquire knowledge and skills that will help them adopt the appropriate non-verbal behaviour in various social and intercultural contexts. These skills will help them identify those situations in which the nonverbal behaviour contradicts the verbal message, to avoid offensive situations regarding the interlocutors coming from other cultures through the use of gestures that have a different meaning from the one we are familiar with, and to develop understanding for the values and symbols of other cultures. In other words, the student learns to become a "citizen of the world", not only of his own country.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
			of the final grade
10.4 Course	Summative evaluation	Multiple-choice test	50%
10.5 Seminar/ laboratory/	Compliance with the	Mini-project	30%
project	requirements, logical		
	argumentation, use of		
	subject-specific		
	metalanguage, coherence in		
	presentation, originality.		
	Active participation in the	Class-participation	20%
	seminars.		

10.6 Minimal performance standard

- Students should become able to identify the non-verbal codes characteristic of our own culture and of other (closely or distantly related) cultures.
- Students should be able to apply the acquired non-verbal knowledge in interpreting various artistic productions (movies, books, plays, etc.).
- Students are expected to adopt an objective attitude towards all cultures of the world and to be able do adapt their non-verbal behaviour to the cultures they visit both in their professional and in their private lives, considering the fact that in the era of globalization we live in, intercultural encounters are extremely frequent and important.

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Assoc. Prof Adrian LĂCĂTUȘ Dean	Prof. Razvan SĂFTOIU Head of Department
Prof. Elena BUJA	Prof. Elena BUJA
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- 2) Study level choose from among: Bachelor / Master / Doctorat;

- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: **CPC** (compulsory course)/ **EC** (elective course)/ **NCPC** (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course			Ethics and academic integrity: Advanced research concepts and practices					
2.2 Course convenor			Prof. dr. Răzvan Săftoiu					
2.3 Seminar/ laboratory/ project			Prof. dr. Răzvan Săftoiu					
convenor	convenor							
2.4 Study year	1	2.5 Semester	2	2.6 Evaluation type	С	2.7 Course	Content ³⁾	PC
						status	Attendance type ⁴⁾	CPC

3. Total estimated time (hours of teaching activities per semester)

		-			
3.1 Number of hours per week	2	out of which: 3.2 lecture	1	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	28	out of which: 3.5 lecture	14	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					14
Additional documentation in libraries, specialized electronic platforms, and field research					30
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					48
Tutorial				2	
Examinations					2
Other activities					2
		1 1			

3.7 Total number of hours of student activity	92
3.8 Total number per semester	120
3.9 Number of credits ⁵⁾	4

4. Prerequisites (if applicable)

4.1 curriculum-related	•	Not applicable
4.2 competences-related		The ability to use a computer and different IT tools (information literacy, data
		mining), drafting graphics and statistics

5.1 for course development	Video projector, laptop	
5.2 for seminar/ laboratory/	Room with computers	
project development		

PC1. Professional competencies

Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

CT1. Research-related and metacognitive competencies

- L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.
- L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.
- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

- LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.
- L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.
- L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.
- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	To apply the ethical and legal standards specific for the design,
	implementation and independent assessment of scientific research and the
	dissemination of results.
7.2 Specific objectives	To analyze critically in an independent way the ethical problems and
	solutions in scientific research specific for the field of the master studies,
	applying theories, concepts and standards to support decisions
	To apply responsibly ethical and legal norms specific for the design,
	implementation and independent assessment of the scientific research

Professional competences

Transversal competences

	conducted
•	To assess/self-assess responsibly the means of implementing the ethical
	conduct norms in academic

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
1. Philosophical, historical and institutional aspects	Participative lecture,		
of ethics in scientific research and academic life.	debate, dialogue,	2	
Ethics, law and responsibility	examples		
2. Respect and protection of particpants and	Participative lecture,		
personal data. Breaking the ethical norms	debate, dialogue,	4	
	examples		
3. Ethical problems specific for philology	Participative lecture,		
	debate, dialogue,	4	
	examples		
4. Ethcal aspects of dissemination and publication	Participative lecture,		
of the results of scientific research	debate, dialogue,	2	
	examples		
5. The relationship between science and society	Participative lecture,		
from an ethical perspective	debate, dialogue,	2	
	examples		

Bibliography

Borenstein, J. and Shamoo, A. E. 2015. Rethinking Authorship in the Era of Collaborative Research. *Accountability in Research 22*(5), 267-283.

Naagarazan, R.S. 2006. *Professional ethics and human values*. New Age International.

Rachels, J. and Rachels, S. 2009. The elements of moral philosophy. New York: McGraw-Hill.

8.2 Seminar/ laboratory/ project	Teaching-learning	Number of hours	Remarks
	methods		
1. Philosophical, historical and institutional aspects			
of ethics in scientific research and academic life.	Debate, dialogue	2	
Ethics, law and responsibility			
2. Respect and protection of particpants and	Debate, dialogue	4	
personal data. Breaking the ethical norms		4	
3. Ethical problems specific for philology	Debate, dialogue	4	
4. Ethcal aspects of dissemination and publication	Debate, dialogue	2	
of the results of scientific research		2	
5. The relationship between science and society	Debate, dialogue	2	
from an ethical perspective		2	

Bibliography

European Commission. 2010. European Textbook on Ethics in Research. Belgium.

Legea 206/2004 privind buna conduită în cercetarea științifică, dezvoltarea tehnologică și inovare

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

The content of this course was developed in agreement with the University policy, the Romanian and European legislation concerning ethics in scientific research and the publication of results.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
			of the final grade
10.4 Course	• Logical coherence;	Active participation in classes.	10%
	• Degree of assimilation of	Oral assessment:	60%
	the specialized terminology;	- Oral presentation;	
	 Ability to work with 	- Assessment discussion.	
	abstract concepts; ability to		
	apply them in practice.		
10.5 Seminar/ laboratory/	• Logical coherence;	Active participation in classes.	10%
project	• Degree of assimilation of		
	the specialized terminology;	Homework (individual or team	20%
	 Criteria concerning the 	work)	
	students' attitude:		
	perseverence, interest in		
	individual study;		
	 Ability to work with 		
	abstract concepts;		
	 Ability to apply them in 		
	practice.		

10.6 Minimal performance standard

- Homework (individual or team work).
- Capacity of analysis and synthesis specific for the topic of the research project.
- Grade 5 at the final oral examination.

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Associate Professor Adrian Lăcătuș,	Professor Răzvan SĂFTOIU,
Dean	Head of Department
Professor Răzvan SĂFTOIU,	Professor Răzvan SĂFTOIU,
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- ²⁾ Study level choose from among: Bachelor / Master / Doctorat;
- 3) Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: **CPC** (compulsory course)/ **EC** (elective course)/ **NCPC** (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

COURSE OUTLINE

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course			Fun	Fundamental Issues in Linguistics				
2.2 Course convenor		Pro	Prof. dr. Marinela Burada					
2.3 Seminar/ laboratory/ project		Ass	Associate Professor dr. Raluca Sinu					
convenor								
2.4 Study year	1	2.5 Semester	2	2.6 Evaluation type	Ε	2.7 Course	Content ³⁾	SC
						status	Attendance type ⁴⁾	SPC

3. Total estimated time (hours of teaching activities per semester)

		, , , , , , , , , , , , , , , , , , ,			
3.1 Number of hours per week	2	out of which: 3.2 lecture	1	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	28	out of which: 3.5 lecture	14	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					50
Additional documentation in libraries, specialized electronic platforms, and field research					20
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					22
Tutorial					2
Examinations				2	
Other activities				2	

3.7 Total number of hours of student activity	
3.8 Total number per semester	120
3.9 Number of credits ⁵⁾	4

4. Prerequisites (if applicable)

4.1 curriculum-related	Basic knowledge of Theoretical Linguistics
4.2 competences-related	Very good command of English
	Study skills in English

5. Conditions (if applicable)

5.1 for course development	multimedia teaching space
5.2 for seminar/ laboratory/	multimedia teaching space
project development	

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

- L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.
- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	This course aims to (1) provide students with a comprehensive view of the
	theories subsumed under the broader field of macrolinguistics; (2) consider
	natural languages against the backdrop of communication systems in
	general; (3) develop the students' awareness of the ways in which linguistic
	research finds support and applicability in solving real life problems.
7.2 Specific objectives	Developing the students' ability to process and analyse language-related
	information and to structure it into knowledge.

8. Content

8.1 Course	Teaching methods	Number of	Remarks
		hours	
Views on language; The structure and the	lecture-type	2	The lecture-type teaching
architecture of language			is combined with
Language functions	lecture-type	2	interactive and
Origins and evolution of language	lecture-type	2	participatory methods that
The Culture–Language–Thought Complex	lecture-type	2	encourage the discovery of
Language change	lecture-type	2	knowledge and
Language contact and contact languages	lecture-type	2	correlations between
Recapitulation	lecture-type	2	different type of
			information.

Bibliography

Aitchison, J. 1996. The seeds of speech. Cambridge UP.

Aitchison, J. 1998. On discontinuing the continuity-discontinuity debate. In J. R. Hurford, M. Studdert-Kennedy & C. Knight (eds.), Approaches to the evolution of language. Cambridge: CUP.

Crystal, David, 1993, 'The structure of language'. In R. Beard (ed), Teaching literacy: balancing perspectives. London: Hodder and Stoughton.

Davidson, I. 1999. The game of the name: continuity and discontinuity in language origins. In B. J. King (ed.), The origins of language: what nonhuman primates tell us. Oxford: James Currey.

Dessalles, Jean-Louis, 2007, Why We Talk. The Evolutionary Origins of Language, Oxford: OUP.

8.2 Seminar/ laboratory/ project	Teaching-learning	Number of hours	Remarks
	methods		
Linguistics from an interdisciplinary perspective:	reading and group	2	
main concepts and terminology	discussion		
Theories on language evolution	reading and group	4	
	discussion		
Language functions. Language and Thought	reading and group	4	
	discussion		
Language Contact. Language Change	reading and group	4	
	discussion		

Bibliography

Aitchison, J. 1996. The seeds of speech. Language Origin and Evolution. Cambridge: CUP. Chapters 5-6.

Aitchison, J. 1998. The Articulate Mammal. Routledge. Chapter 5.

Carruthers, P. 2005. "Language in cognition". In Eric Margolis, Richard Samuels and Stephen P. Stich (eds), *The Oxford Handbook of Philosophy of Cognitive Science*, Oxford: OUP. pp. 382–401.

Corballis, M. 2002, "Did Language Evolve from Manual Gestures?". In Alison Wray (ed.), *The Transition to Language:* studies in the evolution of Language. Oxford: OUP.

Lanyon, S. J. 2006. "A Saltationist Approach for the Evolution of Human Cognition and Language". *The Evolution of Language*. March 2006. pp. 176-183

Pinker, S. 1994. The language instinct. Harmondsworth: Penguin. Chapter 3.

Sankoff, G. 2001. "Linguistic Outcomes of Language Contact". In P. Trudgill, J. Chambers and N. Schilling-Estes (eds.), Handbook of Sociolinguistics. Oxford: Basil Blackwell. pp. 638-668.

Thomason, S. G. 2007. "Social and linguistic factors as predictors of contact-induced change". Paper presented at the *Symposium on Language Contact and the Dynamics of Language: Theory and Implications*, Max Planck Institute for Evolutionary Anthropology, Leipzig, 10-13 May 2007.

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

This course contributes towards enhancing the students' ability to communicate effectively and to research a variety of language-related phenomena

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
			of the final grade
10.4 Course	Learning and using correctly	Written examination	60%
	and critically the theoretical		
	concepts		

10.5 Seminar/ laboratory/	Applying the concepts in the	Seminar activity	40%		
project	analysis of linguistic				
	phenomena				
10.6 Minimal performance standard					
Generating a text what meets the basic standards of quality in terms of content and terminology, in keeping with					
the course objectives					

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Conf. univ. dr. Adrian LĂCĂTUȘ,	Prof. dr. Răzvan SĂFTOIU,
Dean	Head of departament
Prof. dr. Marinela BURADA	Conf. dr. Raluca SINU,
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- ²⁾ Study level choose from among: Bachelor / Master / Doctorat;
- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- 4) Course status (attendance type) select one of the following options: CPC (compulsory course)/ EC (elective course)/ NCPC (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

COURSE OUTLINE

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course Modern Interpretation Techniques								
2.2 Course convenor			Pro	Prof. Dr. Mona Arhire				
2.3 Seminar/ laboratory/ project		Pro	Prof. Dr. Mona Arhire					
convenor								
2.4 Study year	1	2.5 Semester	Ш	2.6 Evaluation type	Е	2.7 Course	Content ³⁾	SC
						status	Attendance type ⁴⁾	DFC

3. Total estimated time (hours of teaching activities per semester)

	`	-			
3.1 Number of hours per week	2	out of which: 3.2 lecture	1	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	28	out of which: 3.5 lecture	14	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes					24
Additional documentation in libraries, specialized electronic platforms, and field research					34
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays					34
Tutorial				2	
Examinations				2	
Other activities				2	
		1 1			

3.7 Total number of hours of student activity	92
3.8 Total number per semester	120
3.9 Number of credits ⁵⁾	4

4. Prerequisites (if applicable)

4.1 curriculum-related	•
4.2 competences-related	Knowledge of the English language to the extent that students can understand
	master's degree courses and reading reference literature in English

5. Conditions (if applicable)

5.1 for course development	Video projector, computer
5.2 for seminar/ laboratory/	Interpretation equipment, internet
project development	

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

Learning outcomes: Responsibility and autonomy

- L.O.2.3. The student/graduate sets objectives for one's own career management and is able to act towards attaining them.
- L.O.2.4. The student/graduate is capable of self-assessment and of managing their own career, identifying strategies for self-adjustment and overcoming professional issues.
- L.O.2.5. The student/graduate performs the tasks in keeping with the ethical principles and shared values of the professional community.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	Providing the theoretical grounds in the field of translation and interpreting
	in a professional context as a phenomenon of intercultural communication;
	presenting translation and interpreting strategies and norms; exposing
	modern research methods specific to translation and interpreting of
	specialized languages
7.2 Specific objectives	mastering communication techniques through translation and interpretation
	and research methods in the field of translation and interpreting in
	professional contexts
	acquiring translation and interpreting skills in various specialized fields
	developing superior intercultural communication skills through translation
	and interpreting
	acquiring the ability to use the knowledge and skills acquired for research
	purposes, but also in various professional environments

8. Content

8.1 Course	Teaching methods	Number of hours	Remarks
Introduction: the translation-interpretation	Video projector, interactive	2	
relationship;	lecture		
Stages of translation and interpretation: from		2	
reception to rendering of the message;			
Sight translation;		2	

Consecutive interpreting – specialist languages;	2	
Note-taking;	2	
Simultaneous interpreting – specialist languages;	2	
Research methods based on specialized corpora	2	

Bibliography

Gile, Daniel, 2009, Basic Concepts and Models for Interpreter and Translator Training, John Benjamins, Amsterdam & New York.

lliescu-Gheorghiu, Cătălina, 2006, Introducere în interpretariat, Institutul European, Iasi.

Kurz, Ingrid, 2002, Conference Interpretation: Expectations of Different User Groups, in Franz Pöchhacker and Miriam Shlesinger (eds.), *The Interpreting Studies Reader,* Routledge, London & New York, pp.312-324.

Pavlicek, Maria & Franz Pöchhacker, 2002, Humour in Simultaneous Conference Interpreting, in *The Translator* 8:2. 385-400.

Roberts, Roda P., 2002, Community Interpreting: A Profession in Search of Its Identity, in Eva Hung (ed.) *Teaching Translation and Interpreting 4 Building Bridges*, John Benjamins, Amsterdam/Philadelphia, pp.157-175.

Rosener, Christoph, 2008, On-line Training for Translators and Interpreters – a Future Perspective, in R. Dimitriu & K.-H. Freigang, *Translation Technology in Translation Classes*, Institutul European, Iași.

Setton, R., 1999, Simultaneous Interpretation: A cognitive-pragmatic analysis, John Benjamins, Amsterdam.

Valero Garces, C. (ed.), 2005, Translation as Mediation or How to Bridge Linguistic and Cultural Gaps, Universidad de Alcala de Henares.

8.2 Seminar/ laboratory/ project		Number of hours	Remarks
Bidirectional translation of specialized texts;	- Discussing translations	4	
Consecutive interpreting – specialized languages;	done as homework and	4	
Simultaneous interpreting – specialized languages;	practising the interpreting	4	
	modes		
Introduction to the research of interpreted	- Applying research	2	
discourses	methods based on corpora		
	of transcribed interpreted		
	discourse		

Bibliography

Iliescu-Gheorghiu, Cătălina, 2006, Introducere în interpretariat, Institutul European, Iași

Nolan, James, 2012, Interpretation: Techniques and Exercises (Professional Interpreting in the Real World), Cromwell Press Ltd., G.B.

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

After completing this course, students will have acquired the communication skills necessary for integration into the labour market, in any field that involves intercultural communication through translation and interpretation into and from English.

10. Evaluation

Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage		
			of the final grade		
10.4 Course	Assessment of knowledge	Summative assessment	50%		
	related to the course content				
10.5 Seminar/ laboratory/	Assessment of translation	Continuous assessment during	50%		
project	and interpretation skills for	the seminars			
	intercultural communication				
10.6 Minimal performance standard					

To pass the exam, students have to demonstrate the acquisition of the theoretical knowledge and skills necessary
to translate and interpret messages from specialized fields, related to the professional contexts targeted in the
course, into the English-Romanian language pair.

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

d of Department
Dr. Mona ARHIRE,
er of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- 2) Study level choose from among: Bachelor / Master / Doctorat;
- Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- 4) Course status (attendance type) select one of the following options: **CPC** (compulsory course)/ **EC** (elective course)/ **NCPC** (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).

COURSE OUTLINE

1. Data about the study programme

1.1 Higher education institution	Transilvania University of Brașov
1.2 Faculty	Faculty of Letters
1.3 Department	Theoretical and Applied Linguistics
1.4 Field of study ¹⁾	Master
1.5 Study level ²⁾	Master
1.6 Study programme/ Qualification	Language Studies for Intercultural Communication (in English)

2. Data about the course

2.1 Name of course		Ger	Gender Studies					
2.2 Course convenor			Lec	t. Dr. Aura Sibișan				
2.3 Seminar/ laboratory/ project		Lec	Lect. Dr. Aura Sibişan					
convenor								
2.4 Study year	1	2.5 Semester	2	2.6 Evaluation type	Ε	2.7 Course	Content ³⁾	CP
						status	Attendance type ⁴⁾	PCP

3. Total estimated time (hours of teaching activities per semester)

		-			
3.1 Number of hours per week	2	out of which: 3.2 lecture	1	3.3 seminar/ laboratory/ project	1
3.4 Total number of hours in	28	out of which: 3.5 lecture	14	3.6 seminar/ laboratory/ project	14
the curriculum					
Time allocation					hours
Study of textbooks, course support, bibliography and notes 5			50		
Additional documentation in libraries, specialized electronic platforms, and field research			26		
Preparation of seminars/ laboratories/ projects, homework, papers, portfolios, and essays			16		
Tutorial			2		
Examinations				4	
Other activities					

3.7 Total number of hours of student activity	92
3.8 Total number per semester	120
3.9 Number of credits ⁵⁾	4

4. Prerequisites (if applicable)

4.1 curriculum-related	•
4.2 competences-related	English literature, American literature

5. Conditions (if applicable)

• •		
5.1 for course development	•	Room with blackboard, platform
5.2 for seminar/ laboratory/	•	Room with blackboard and OHP, platform
project development		

PC1. Professional competencies

Learning outcomes: Knowledge

- L.O.1.1. The student/graduate possesses advanced theoretical knowledge in the field of linguistics and related fields, necessary for processing information and identifying ways to facilitate communication between individuals from different cultural backgrounds.
- L.O.1.2 The student/graduate is able to observe and understand the similarities and differences between cultures and to approach them impartially, in the spirit of ethno-relativism.
- L.O.1.3 The student/graduate has the ability to process information from various sources, to compare and correlate it for research purposes and to develop original solutions to solve concrete problems arising in various communication situations.

Learning outcomes: Abilities

- L.O.1.4 The student/graduate processes and synthesizes information and uses strategies meant to facilitate the communication among individuals from different cultural environments.
- L.O.1.5 The student/graduate can use the methodology and research tools specific to the field to document and investigate phenomena associated with interculturality.

Learning outcomes: Responsibility and autonomy

L.O.1.6 The student/graduate can initiate, design, monitor and complete research projects in the field of linguistics.

PC2. Competencies in the field of intercultural communication in professional and social contexts, using traditional and digital means

Learning outcomes: Knowledge

L.O.2.1 The student/graduate evaluates communication situations in multicultural contexts, demonstrating understanding and tolerance towards the interlocutors opinions and values of the interlocutors, adapting their behavior to the given communication situation.

Learning outcomes: Abilities

L.O.2.2 The student/graduate possesses the ability to disseminate the results of his research, to present and argue his ideas in English, in writing, orally or with the help of digital means, in accordance with international academic norms and professional ethics.

Learning outcomes: Responsibility and autonomy

L.O.2.3 The student/graduate mediates and manages communication between non-native speakers, in various communication situations and uses the tools necessary for effective collaboration with partners from different cultural and professional backgrounds.

Transversal competences

CT1. Research-related and metacognitive competencies

Learning outcomes: Knowledge

L.O.1.1. The student/graduate is able to identify relevant sources of information necessary for the implementation of the research projects they are conducting.

Learning outcomes: Abilities

L.O.1.2. The student/graduate has the cognitive and metacognitive skills necessary to gauge one's own strengths and liabilities relevant for the project in hand, and commits thereto accordingly.

Learning outcomes: Responsibility and autonomy

- L.O.1.3. The student/graduate is prepared for independent or team work, and is able to plan and oversee activities designed for different project types.
- L.O.1.4. The student/graduate has the ability to efficiently organize his professional activity and to correctly and timely fulfill his work tasks, achieving a pre-established set of objectives.

CT2. Career management and development

Learning outcomes: Knowledge

LO.2.1. The student/graduate is able to identify and explore lifelong learning opportunities.

Learning outcomes: Abilities

L.O.2.2. The graduate possesses the coping strategies to control professional and emotional stress.

7. Course objectives (resulting from the specific competences to be acquired)

7.1 General course objective	• Knowledge of the main directions of gender studies, with the methodology of
	discussing the cultural phenomena from a critical and comparative
	perspective, in English; for further study, the Master students have
	Bibliography in English.
7.2 Specific objectives	Knowledge of the main directions of gender studies, with the methodology
	of discussing the cultural phenomena from a critical and comparative
	perspective, in English
	Advanced studies in the domain of gender studies

8. Content

8.1	Course	Teaching methods	Number of hours	Remarks
1.	Towards a feminist poetics: Fragment from	Interactive course	2	
	Elaine Showalter: "Toward a Feminist Poetics"			
2.	Towards an ethics of linguistics: Fragment	Interactive course	2	
	from Julia Kristeva: "The Ethics of Linguistics"			
3.	Towards a construction of the subject:	Interactive course	2	
	Fragment from C. Belsey: "Constructing the			
	Subject, Deconstructing the Text" – Part I			
4.	Towards a construction of the subject and a	Interactive course	2	
	deconstruction of the text: Fragment from C.			
	Belsey: "Constructing the Subject,			
	Deconstructing the Text" II			
5.	Intertextuality, parody and the discourses of	Interactive course	2	
	history: Fragment from Linda Hutcheon:			
	"Intertextuality, Parody and the Discourses of			
	History"			
6.	Constructing gender through language:	Interactive course	2	

	Fragment from S. Gilbert and S. Gubar:			
	"Gender, Language"			
7.	Femininity and psychoanalysis: Juliet Mitchell:	Interactive course	2	
	"Femininity and Psychoanalysis"			

Bibliography

Abrams, M. H. – The Mirror and the Lamp, Oxford University Press

Blamires, Harry - A History of Literary Criticism, Macmillan, London, 1991

Booth, Wayne C. - The Rhetoric of Fiction, Yale University Press, New Haven, 1961

Brannigan, John – New Historicism and Cultural Materialism, Macmillan Press, London, 1998

Cameron, Deborah (1985, 1992) – Feminism and Linguistic Theory, London: Macmillan

Graddol, David, Swann, Joan (1989, 1995) - Gender Voices, Oxford UK and Cambridge USA: Blackwell

Laqueur, Thomas (1998) – Corpul si sexul de la greci la Freud, Bucuresti: Humanitas

Moi, Toril (1999) - What Is a Woman? Oxford: Oxford University Press

8.2 Seminar/ laboratory/ project	Teaching-learning methods	Number of hours	Remarks
1. Introduction; Concepts of gender studies	Discussions	2	
2. "Types of ambiguity" –Fragments from William Empson; R. Jakobson – "Metaphor and Metonymy"	Analyses, discussions	2	
3. Mihail Bakhtin – Fragment from "Forms of Time and the Chronotope in the Novel"	Discussions	2	
4. David Lodge – Fragment from "Analysis and Interpretation of a Realist Text"	Discussions	2	
5. Theodor Adorno – Fragment from "Society"	Discussions	2	
6. Towards a <i>science of the text</i> – T. Eagleton: Fragment from "Towards a Science of the Text"	Analyses, discussions	2	
7.Seminar deschis – Intrebari, clarificari, concluzii	Discussions	2	

Bibliography

Booth, Wayne C. - The Rhetoric of Fiction, Yale University Press, New Haven, 1961

Brannigan, John - New Historicism and Cultural Materialism, Macmillan Press, London, 1998

9. Correlation of course content with the demands of the labour market (epistemic communities, professional associations, potential employers in the field of study)

The contents of the discipline are in conformity with the expectations of the epistemic communities, of the professional associations, and of the employers that are representative for the domain of the Master's programme.

10. Evaluation

	Activity type	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Percentage
				of the final grade
10.4	Course	Writing a specialized essay in	Project- essay on the platform	80%
		English		

10.5 Seminar/ laboratory/	Understanding and	Participation in seminars,	20%
project	interpretation of concepts	discussions	
	and ideas in Gender Studies;		
	communicating the ideas		
	during the seminars		
10.6 Minimal performance standard			

10.6 Minimal performance standard

Writing an essay that is uploaded on the Platform, in English, in order to prove the degree of understanding and interpretation of a Gender Studies topic; writing a specialized text in English (without distortions and semantic and terminological inadequacies).

This course outline was certified in the Department Board meeting on 22/09/2025 and approved in the Faculty Board meeting on 22/09/2025.

Associate Professor dr. Adrian LĂCĂTUȘ, Dean	Prof. dr. Răzvan SĂFTOIU, Head of Department
Lect.dr. Aura SIBIŞAN	Lect. Dr. Aura SIBIŞAN
Course holder	Holder of seminar/ laboratory/ project

- 1) Field of study select one of the following options: Bachelor / Master / Doctorat (to be filled in according to the forceful classification list for study programmes);
- ²⁾ Study level choose from among: Bachelor / Master / Doctorat;
- ³⁾ Course status (content) for the Bachelor level, select one of the following options: FC (fundamental course) / DC (course in the study domain) / SC (speciality course) / CC (complementary course); for the Master level, select one of the following options: PC (proficiency course) / SC (synthesis course) / AC (advanced course);
- ⁴⁾ Course status (attendance type) select one of the following options: **CPC** (compulsory course)/ **EC** (elective course)/ **NCPC** (non-compulsory course);
- 5) One credit is the equivalent of 30 study hours (teaching activities and individual study).